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Chairman's **Message**

Greetings dear clients, employees, and partners alike.

MENCO group strives for ample gratification by providing a welcoming feeling for our clients, as well as a sense of excellence through hard work, employee's diligence, and an effective leadership structure within the organization.

We pride ourselves on being customer oriented and able to adapt to the needs of any organization.

Exceptional attention is always given to each business case by skilled engineers and technicians. They provide competitive and reliable services that are in high demand, utilizing their accumulated experience every step of the way.

Through our years of operation, we have had the opportunity to work in various sectors, each presenting their own challenges, which we have risen above and continued to push forward against.

Need for modernization in the industrial sector is a crucial factor. Thus, we develop possible innovative engineering solutions and infrastructure to spearhead the movement of development and growth into the future. With our commitment to the highest quality standards and that is consistent with the professional standards of safety.

Customer service is vital in maintaining a positive working relationship with clients and in forging new relationships. We always look to the future and constantly do our utmost to better our position by improving the services we offer. Continuous development of duties and managerial qualities allow the organization to cope with, improve on, and rise above every challenge in the most effective manner.

We are working on training and developing the coming generations of young workers so that they will be the backbone of industry in the future.

Where we are working hard and developing to enter the African markets with our partners in South Africa.

One of our decisive duties is to mollify the community which we serve. Seeing our community prosper provides us with a sense of fulfillment. This is why we hold employee devotion in the highest regard.

Our aim is to maintain the safety of our staff and also to maintain a significant contribution to the environment at the same time.

MENCO team and I invite you to come and be a part of this rapidly growing industry through dealing with our company, benefit from our expertise, and move your investment from "Concept to Completion!"



Dr. Eng. Mahmoud Ghoneim
Chairman & CEO



Who we are

MENCO group for Industrial Projects is an integrated service enterprise offering expertise and skillful insight to the dynamic industrial sector since 2008, with Egyptian ownership.

We are market leaders in the provision of installation, erection, implementation, and plant start-up.

Our main services are the installation and maintenance of industrial machinery and production lines, including consumer packaged goods & (FMCG) factories such as canned/frozen foods, juice, drinking water etc. Similarly, production lines for intermediate good(s) factories, such as petroleum fields, cement, and steel. Parallel to our diligence to the manufacturing field services, we excel in installation and supply a wide range of components required for the infrastructure foundation, including water & sewage piping, energy plant fixtures and cement supply for the industrial and civil sectors.

Being a reputable contractor for industrial projects services in the Egyptian market for almost 6 years, we believe our devotion to Total Quality Management System, whilst complying with Health & Safety regulation(s) (HSE) & (OHSAS), these are momentous factors, which set us apart from our rivals. In fact, we consider our success revolves around our multidisciplinary workforce and their handlings of client requests with respect to their budgets. However, we keep working steadily to develop and improve our Quality Management practice, which ultimately enables the stakeholders to enjoy the transformation of their business into more efficient, effective and profitable operations.

In an effort to satisfy our diverse client demands in this vital industry, we have been expanding our operations and tasks through the allocation of two new branches in the Gulf Cooperation Council (GCC) countries through partnership coalition with major regional organizations. Bidding and executing mechanical & electrical services for governmental projects in Qatar and The Kingdom of Saudi Arabia; in addition to a third branch in Kurdistan.

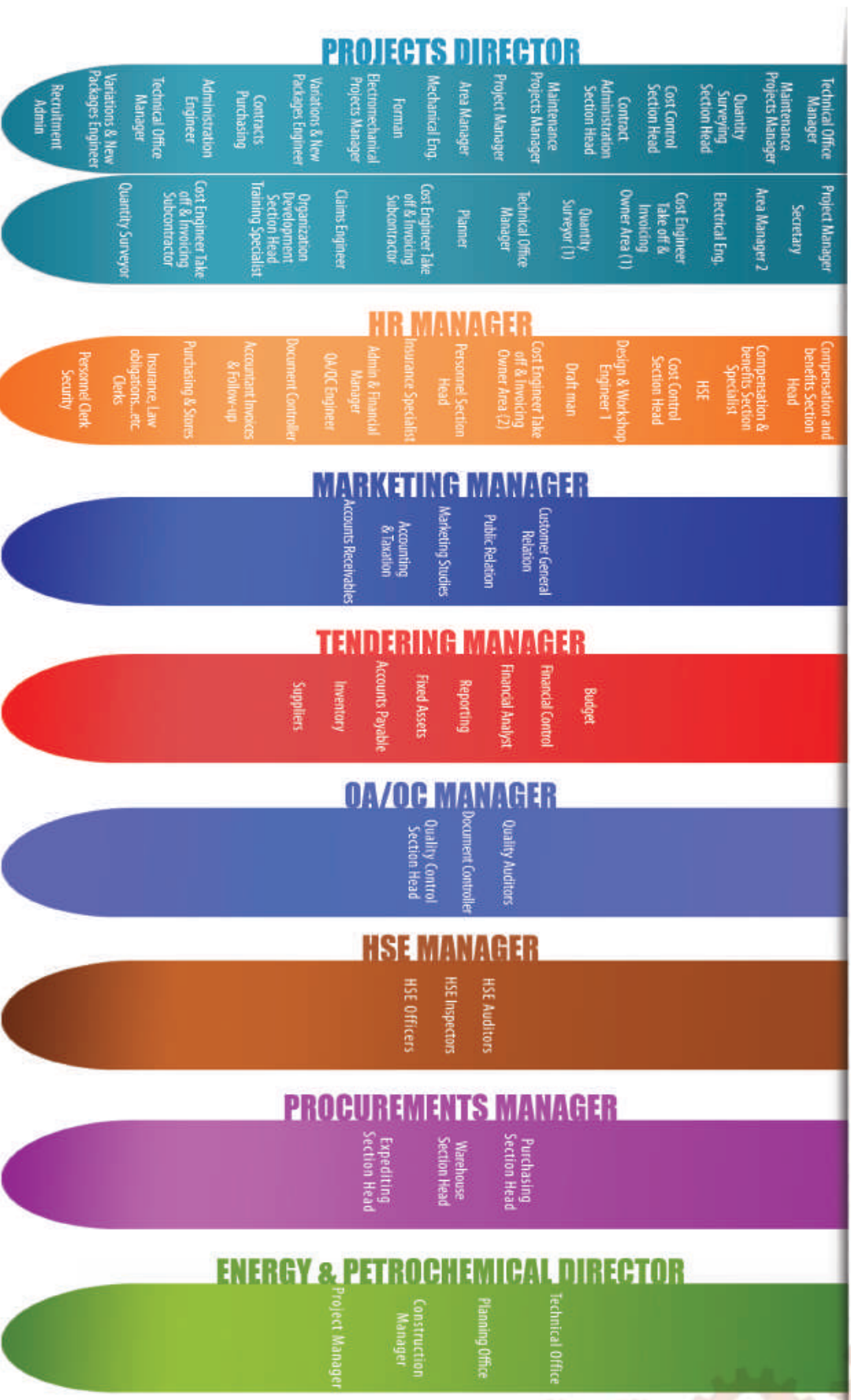
MENCO sees that “Cumulative field experience” has always been a hallmark for our organization. This experience in turn allows us to provide professional assistance, apply effective methodology and efficient evaluations of our clients throughout the investment life cycle. This is not only to guarantee project delivery, but also a successful transition from a functioning plant to a startup reliable plant operation.

Here at MENCO, we are strongly committed to investing in innovation and fostering environmental sustainability to ensure the wellbeing of the businesses we work with, our communities, and the development of our employees.



Organization Chart

Dr. Eng. Mahmoud Ghoneim
 Chairman & CEO
 Vice chairman
 General Manager
 QHSE Management representative





Mission

We strive to provide our clients with services that are eminent, efficient and prompt considering the time factor importance with uncompromising devotion to quality in order to optimize the business value.

While establishing our reputation for integrity, excellence and leadership as one of the finest mechanical and electrical contracting organizations, we apply these

4 unique steps:

- Continuously improving the standards/quality of our services
- Constantly aiming to exceed each clients' expectations
- Maintaining our devotion to the highest moral ethics
- Providing a challenging and secure environment for our people

Vision

MENCO group intends to become the first choice service provider for mechanical, Electrical & maintenance projects for our existing clients, as well as exploring fresh horizons with new prospects worldwide via rapidly achieving the public and private sector demands.

Relying on:

- Exceeding the needs of our clients and the services of our competitors
- Providing turnkey packages for our clients when needed
- Being attentive to financial restraints without violating any ethical codes
- Securing the proper resources to implement our projects and the projects of clients who use our company as a platform to bolster their vision(s)

As we move towards our goal of being the foremost total M&E service provider in its field, we affirm our commitments to the following:

Commitment to Quality

The core principle of MENCO group is "Quality is concrete" through improving our Quality Control Management System, identifying standards, and giving assurance that this principle is lived up to; initially, from job planning to checklists, documentation of maintenance manuals, testing and commissioning sheets.

Commitment to Safety

Our project team sets strict Health & Safety standards backed up by the companies' mandatory obligation to be monitored by (HSE) officers on a daily basis such as safety inspections, programs and a range of other pre-emptive safety initiatives.

Commitment to Schedules

Our engineering crews are very accurate about keeping their projects on track by applying operative scheduling and timeline procedures.

Commitment to Budgets

MENCO group adopts a "Cost/Value approach" to guarantee that our clients get the maximum value out of their investments by offering unconventional options and innovative solutions to retain an optimum balance between costs, functions, project requirements and maintenance.



PRINCIPLE ACTIVITIES



Construction



Fabrication



Maintenance & Commissioning



Civil Work



Construction Work

MENCO group identifies the key to success by our “Partnership approach.”

We work with you from the preliminary consultation all the way to completion. You can totally rely on our mechanical & electrical installation services making your investment(s) more sustainable and more lucrative. Regardless if it is an existing factory or a new plant, we still hold ourselves accountable every step of the way.

At that juncture, each project manager works closely with the customer confirming that all expectations and timeframes are met. Whether we are working on a fit-out, new build, upgrading or plant rehabilitation projects, the customer will be able to continue his/her endeavors with minimum disruption to their work environment.

Our target is to deliver positive results in all aspects of project work that we undertake, since the success of your business is linked directly to the success of ours. This is why we will work hard to get you up and running in the soonest possible time within the schedules and budgets, you request.





Scope of Work

- Installation of industrial machinery, equipment and production lines
- All types of piping work (C.S., S.S.,)
- Prefabricated buildings
- Steel structures
- Plant outages and shutdowns
- Manufacturing and installation of tanks
- Manufacturing and installation of ducts, chimneys, and cyclones
- Thermal insulation systems
- Central A/C systems, district cooling systems
- Installation of boilers and water treatment systems
- Firefighting systems





Electrical services

- Industrial, commercial and residential machineries
- Low and medium tension lines
- Generators, synchronizing panels, distribution/control panels
- Complete power and control for pumping stations
- Lighting and power distribution for roads and sports complexes
- Control systems
- Automation





Fabrication

Like everything else we do, our M&E services are structured to benefit you. We adapt our way of working to what you require, from a small but flexible service contract to a total integrated hard solution.

MENCO (in conjunction with associate factories) also specializes in the production of steel structures and factory components

We do provide made-to-order

- Steel structures, such as rolled and built-up sections
- Technological steel structures (plate work) including stainless steel, carbon steel, boilers
- Spare parts for all plant equipment such as cooling ducts, fan casings, expansion joints, bucket-elevators and conveyor systems





Maintenance & Commissioning

MENCO isn't just an expert on mechanical & electrical services as far as installation and fabrication goes. Indeed, we excel in plant outage and shutdown periodically for maintenance as well, but without disruption to normal operations.

We are honored to be known for our quick intervention, excellent forecasting and preparation techniques. In addition we use the latest planned preventative maintenance processes to run your assets as effectively as possible.





Maintenance services

► **Petrochemical fields, refineries & fertilizer plants**

- Positive and non-positive equipment
- Rotary equipment
- Pumps, Compressor, blowers etc.
- Stationary Equipment
- Heat Exchanger
- Boilers
- Valves etc.

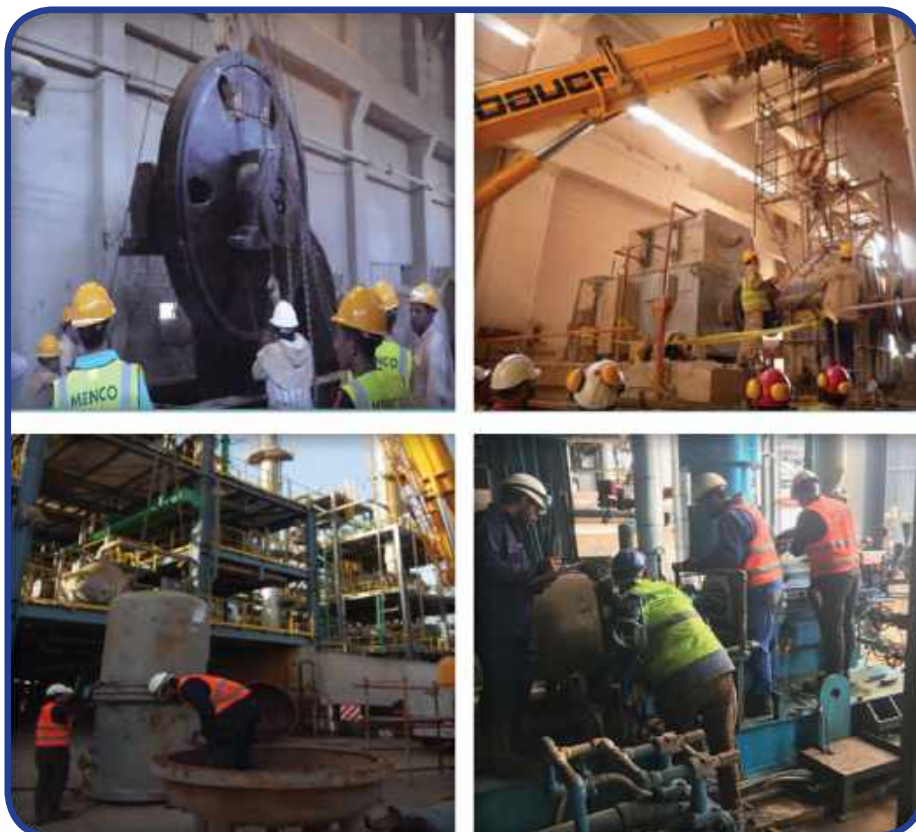
► **Heavy industry factories**

► **Consumer good(s) factories & (FMCG) plants**

► **Cement plants**

► **Shutdowns**

- Utilizations of our skilled engineers, technicians and mechanical services
- Total Project management
- Steel structure factories





CIVIL Work

MENCO executes all works of buildings, whether Steel Structure or Concrete, pre-cast concrete works, as well as works of buildings, finishes and earthworks, these include excavation, reclamation and settlement work and other related works.





Menco

Our Clients





Our Projects



Helwan Company for Non - ferrous Industries-F63 Work of electromechanical Erection for a line of copper rolling equipment and its alloys

Complete mechanical and electrical installation of equipment, cranes, furnace, piping and electrical, control cables for new line.





Helwan Iron Foundries -F9 Work of Installation of modern casting equipment with a capacity of 20 thousand tons / year

Erection all mechanical and electrical equipment, cranes, furnace, piping for new modern cast house.





Menco

Taghleef Industries

Complete mechanical installation of equipment and piping for new polypropylene factory





TCI SANMAR CHEMICALS S.A

Pre-commissioning, Commissioning and Maintenance





Menco





Shutdown for coal mill-Helwan Cement Plant Execute the shut-down for Vertical coal mill

Replace the three-rollers for mills, repair the table of Coal mill, and repair the metallic ducts and maintenance the hydraulic circle unit





New DE-dusting System – Bag Filter - Boldrocchi Suez Cement Plant

Dismantle the old Bag Filter & assembly, erection the new B.F for Raw Mill line2 with piping ducts





Fabrication and Erection New Condition Tower – Suez Cement-El mienya Plant

Dismantle the old condition tower, fabricate, and erect the new condition tower





Fabrication and Erection Lime Stone Crusher – FLSmith Qumia Plant

Dismantle the old Lime stone Crusher, fabricate and erection the body with lining, inlet hopper and cage, repair the crusher rotor and G.B and erect the new Pan-conveyor.





Installation New packer machine – Titan Cement Banisuef

Install new packer machine for upgrading packing area.





Supply and Install S.S and mechanical equipment of the A.F system- Helwan Cement Plant

Fabricate and erection the steel structure work, piping, pipe rack, base stand for Control Room and erection all mechanical equipment.





Installation of C.M11 Drive unit & change mill section - Tourah Cement Plant

Change the Section of cement mill and drive unit.





Firefighting System for Quarry - Helwan Cement Plant

Execute the firefighting (fire alarm & firefighting) works acc. to civil defense requirements.





Fabricate and Install Bucket Elevator - Helwan Cement Plant

Fabrication and erection two complete bucket elevator high 112m besides the Pre-heater building under supervision of Gambarotta co. Fabrication and erection two complete bucket elevator high 112m besides the Pre-heater building under supervision of Gambarotta co.





Menco

Fabricate and Install Duct of EP Filter - Kattmia Cement Plant

Fabrication and erection complete duct with elbow and expansion joints and make all insulation works.





Upgrade Crusher L.S and Recl. Work- Kattmia Cement Plant

Replace L.s. crusher primary and secondary rotor complete, repair the hopper, and Change a wearing plates under apron feed. Rebuild rotor pins and Repair a chute between long B.C & stacker





Menco

Fabricate and install Steel structure Work

Make all the complete steel structure for material storage project



Exchange CM mill to coal mill – Tourah Cement Plant.

Change the cement mill to coal mill, Menco implementation of civil works and mechanical installations.





Quality, Health, Safety and Environment (QHSE) Management System

A commitment to (QHSE) simply a request for excellence!

The long-term business success of Menco depends on our ability to continually improve the quality of our services, while safeguarding the well-being of people and the environment.

We focus on human health, the reduction of operational injuries/ accidents, illnesses, environmental protection, quality enhancement and community goodwill.

These assurances are in the best interest of our customers, employees, contractors, stakeholders and the communities in which we live and work.

Nonetheless, adherence to the (QHSE) Management System is imperative and is followed by everyone working under the responsibility of the organization holding the line management liable to communicate, and implementing (QHSE) policies.